

MARTIFER GROUP

"The implementation of SISQUAL solutions at Martifer has led to a significant savings" says Bruno Silva

Martifer is a multinational industrial group with more than 3,000 employees and activities focusing on metallic construction and solar energy. Martifer SGPS, SA is the holding company of the Group and is listed on the Euronext Lisbon since June 2007. In 2010, its operating income of its nuclear activities amounted to 602.1 million euros.

Martifer is a reference player by its ability to innovate in the field of metal construction and intends to achieve a leading position in selected markets, including Europe, Brazil and Angola. This business unit also produces equipment for the energy sector, such as components for wind energy, oil and gas. In the solar industry Martifer is focused on the installation and of photovoltaic modules and components, and is currently present in 13 countries.

In 2008 Martifer chose SISQUAL as its partner for the supply of solutions of attendance, access and management of scales, having deployed sisqual time & access, sisqual maxpro sisqual and mobile-hr-hr solutions.

According to Bruno Silva, project manager of Information Systems at Martifer, the main reasons for choosing these solutions were the need for automatic control of the work times and the need to automate and dematerialize physical time sheets, making this process significantly faster and more automatic.

Before, the process of time and attendance control at by Martifer was very complex and time consuming because "the company has employees spread over several countries and at various locations in each country.

The sisqual mobile-hr enabled this data to be automatically collected at multiple locations however the data collected was processed and analyzed in Portugal " with real data and on a daily basis. "Previously, this process was based on Excel and handwritten timesheets, which made the whole process very inefficient and took a long time for the HR department to handle all the information," he says.

"The implementation of sisqual solutions at Martifer is undoubtedly an asset, and contributes very positively to the general automation, process reliability and



confidence in the system, leading to a faster processing of all information and minor errors. On the other hand each is accountable for the proper chipping for entry and exit times."

Regarding the implementation of the solution, Bruno Silva states that "the whole process took place according to plan and could be summarized in six key steps:

- i) analysis of requirements / needs;
- ii) development of action plan;
- iii) collection of data needed to implement
- iv) configuration of systems;
- v) phased rollout implementation (by company, due to the size of Martifer)
- vi) setting of the scheduling and development of solutions

During all phases of implementation there was a representative of SISQUAL for monitoring purposes, which allowed to fast forward the whole project."

Side by side with the implementation of SISQUAL solutions, both the attendance project and the SAP ERP solutions were up and running with no problems. According to Bruno Silva, the implementation and daily use of these solutions at Martifer has led to a significant savings.

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"It is difficult to quantify the savings as there are many variables involved but certainly savings are very significant and robustness of all processes is much safer and reliable."

SISQUAL
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